

Innovative Processes to Better Address Today's Trial Dynamics

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What You Will Learn

Supply Chain Efficiency

Why do extra work and spend more money than necessary?

Payment Process Efficiency

Leverage an existing workflow process that sites use everyday

Understanding the Total Value a Vendor Can Provide

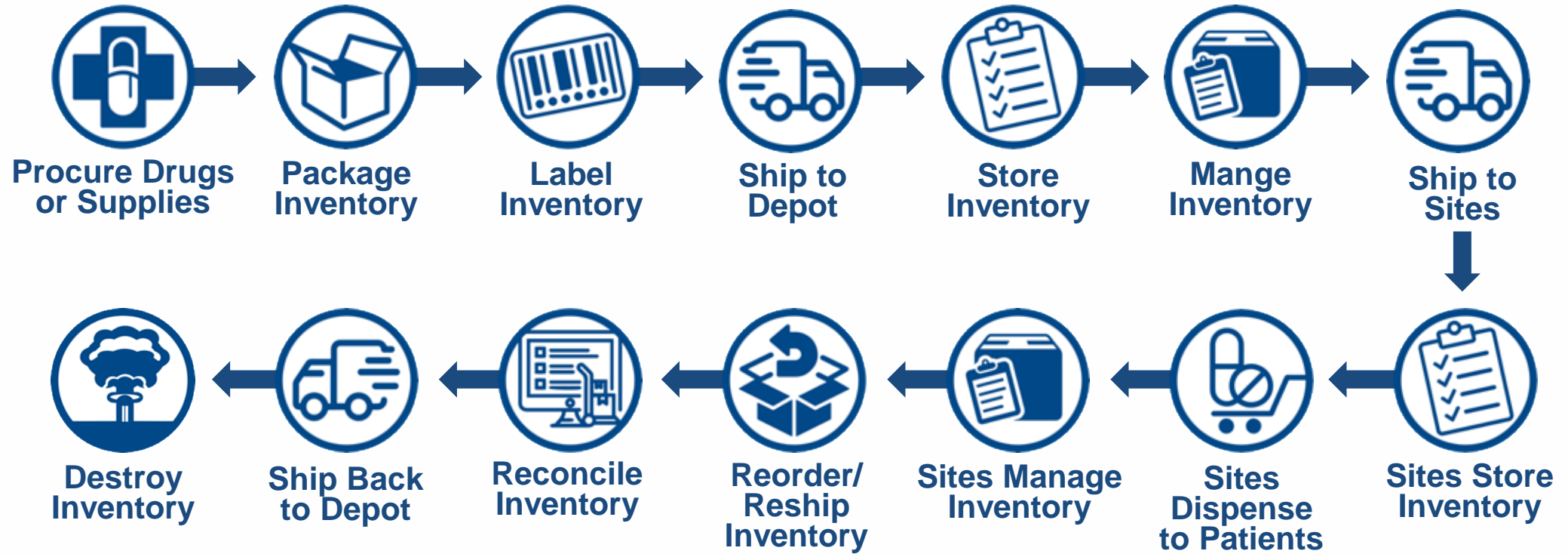
Select a vendor that can demonstrate its total value (and make you look good in the eyes of your company)

Today's Clinical Trial Dynamics

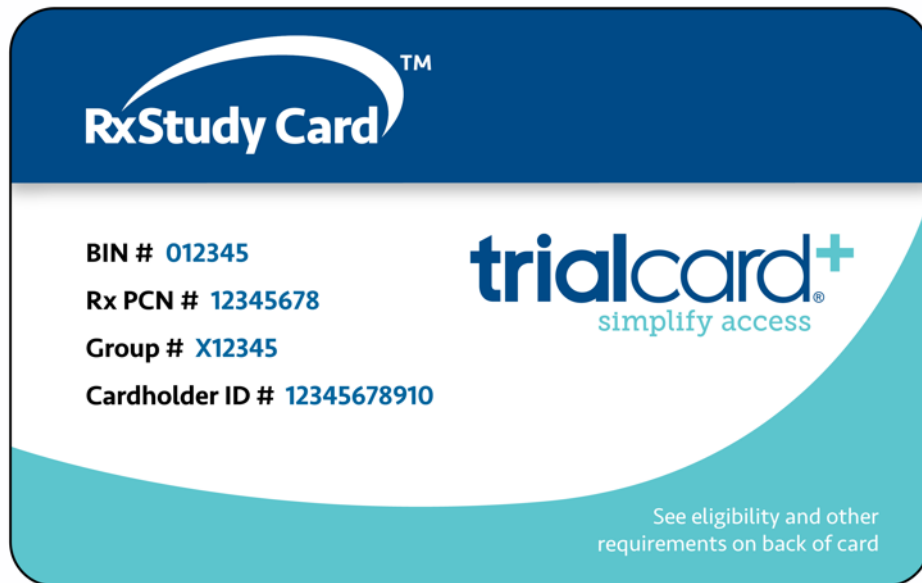
- **Design**
 - *Decentralized Clinical Trials*
 - *Home Health Clinical Trials*
- **Supply Management**
 - *Direct-to-Patient Delivery*
 - *Just-In-Time Delivery*
- **Centricity and Burden Reduction**
 - *Subject*
 - *Site*
 - *Sponsor*
- **Therapeutic Areas of Study**
 - *Oncology and Rare Disease*
- **Too Much To Do, Not Enough Time**
 - *Catching Up From COVID-19*
 - *Everything is Taking Longer*

Supply Chain Efficiency

Physical Inventory Supply Management



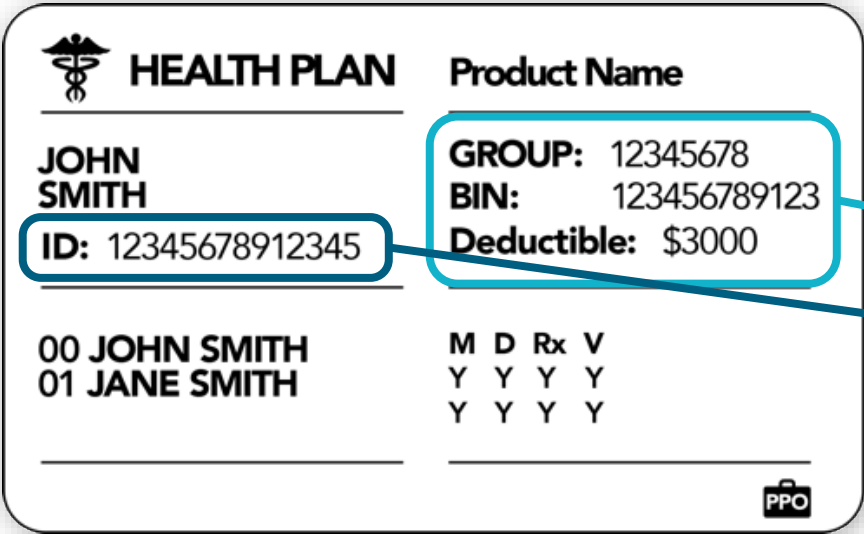
Virtual Supply Chain Management



- Reduces supply process steps and lead time, requires less employee time, eliminates supply waste, and involves fewer risks
- More efficiently provides:
 - *Comparators, Standard of Care, Rescue Medication, Ancillary Supplies, and Medical Devices*
 - *Prescription, OTC, and Office Administered*

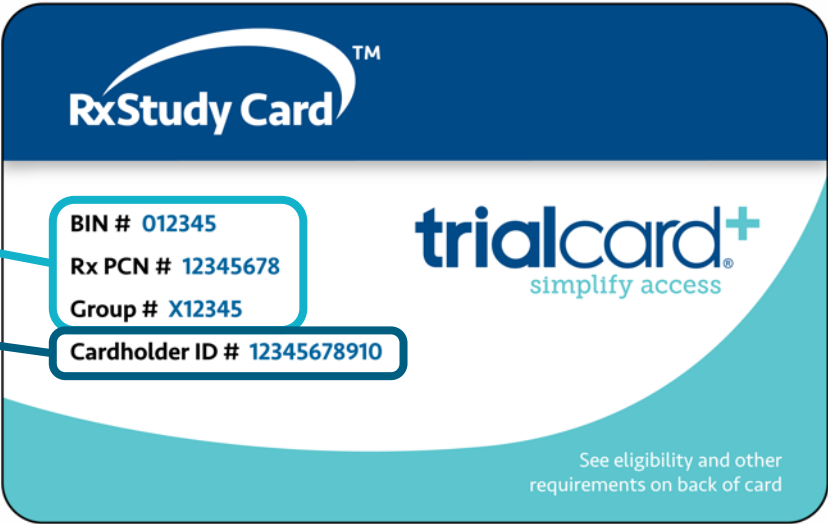
How Does The Virtual Supply Chain Process Work?

Insurance Card



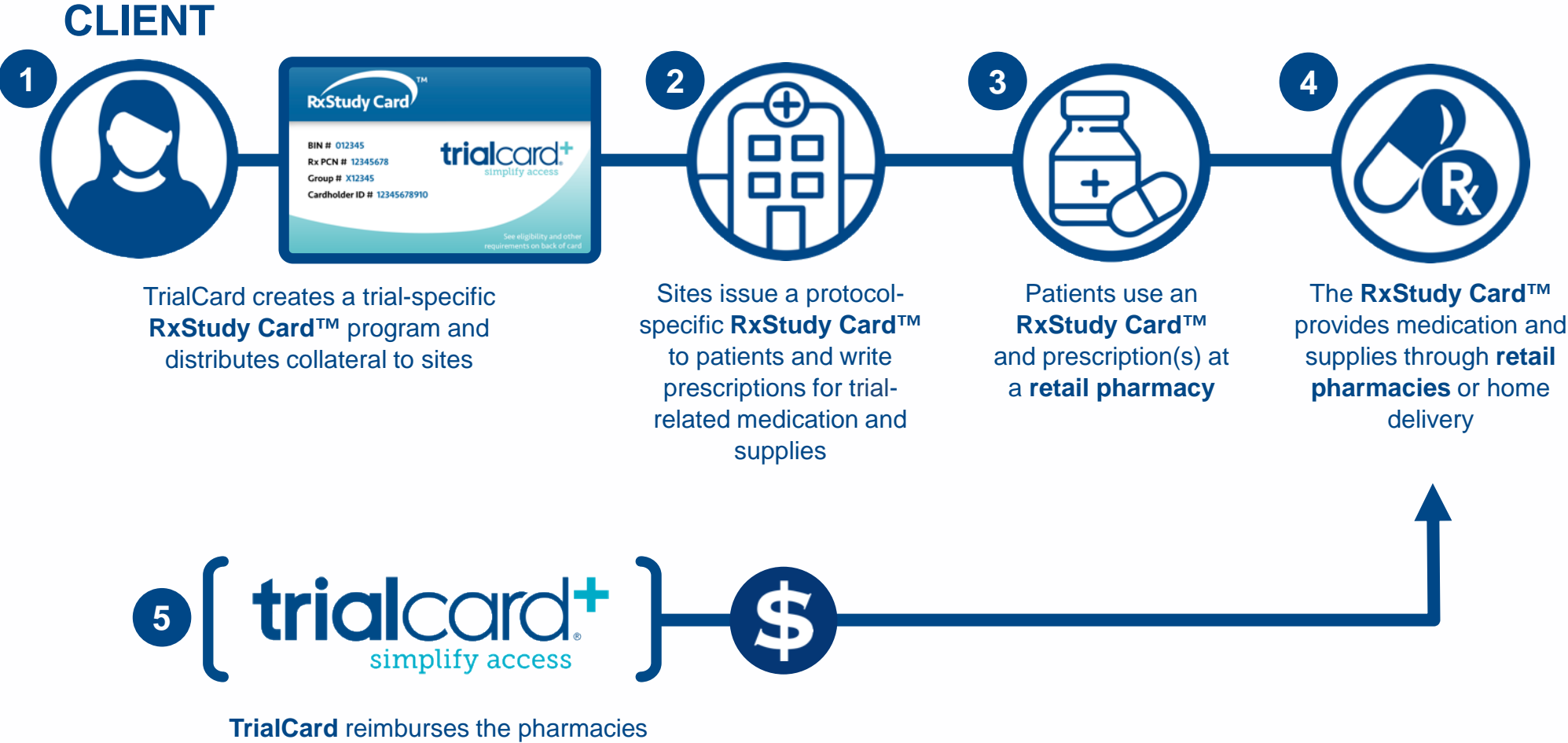
The Group Number controls the business rules

Pharmacy Card

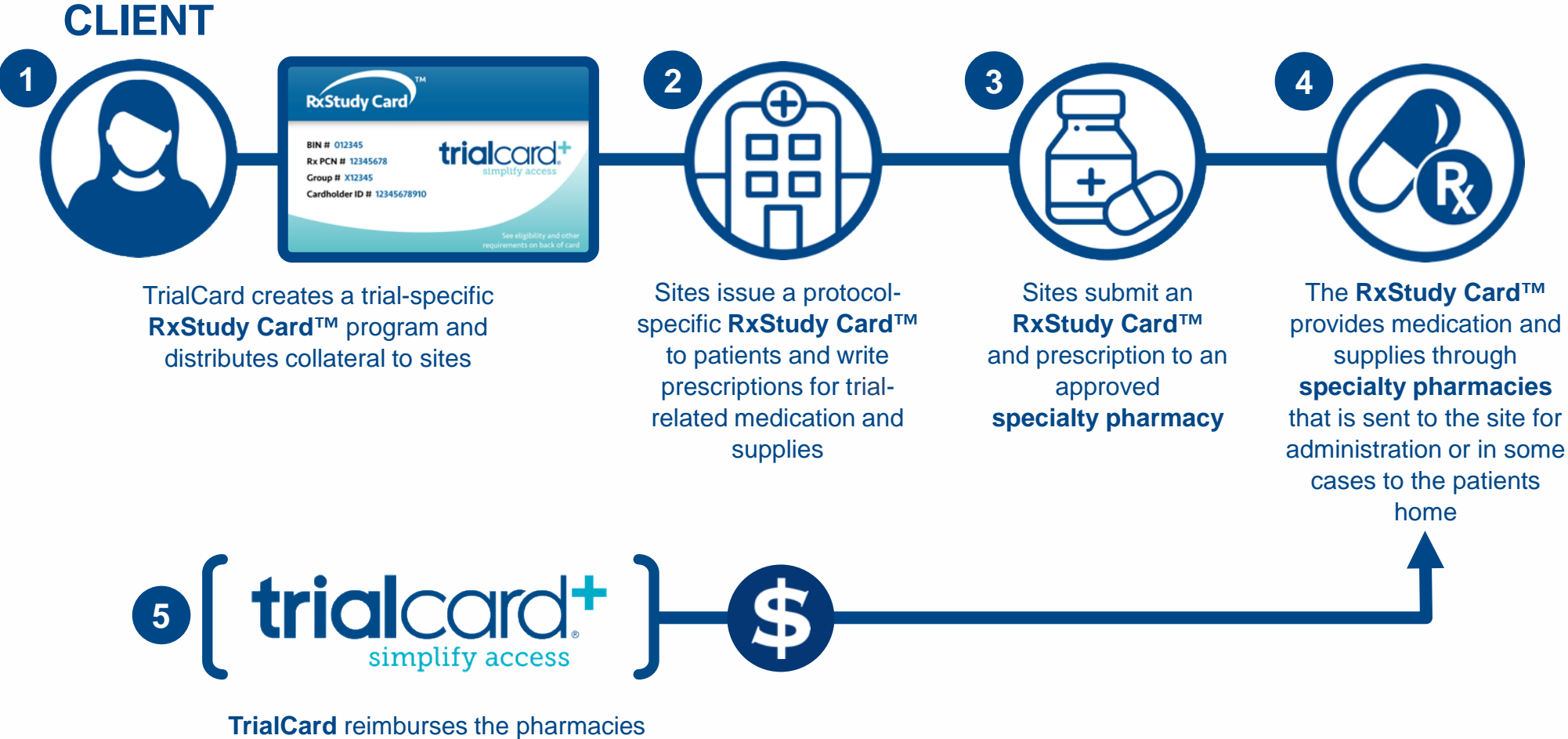


The Cardholder ID Number tracks the use of the card

Retail Pharmacy Process



Specialty Pharmacy Process



Fewer Hassles

Eliminate Sourcing Hassles



Specialty and Limited Distribution Drugs

Commercial Inventory Takes Stocking Priority

Large and Complex Formularies

Eliminate Sourcing + Purchasing Large Physical Inventories

High-Priced Items

Eliminate Expensive Carrying Costs

Special Handling

i.e. Cold Chain Left to Pharmacies

Controlled Substances

Managed by State and Federal Pharmacy Regulations

Short Expiry Windows

Expiry Managed by Pharmacies

Less Risk

Eliminate Sourcing Risk



No outlay of money made up front for physical inventory or carrying cost to maintain the inventory

Spend Management – Pay As You Go

No impact related to inventory control

Expiry dating, temperature excursions, loss, damage, diversion

No impact resulting from “real life”

Slow/no enrollment, protocol changes, trial holds, trial ends early, COVID-19 complications

Forecasting is based on “consumed demand” and not “assumed demand”

No factoring in overages, contingency stock, and other variables

No waste

Due to overage, contingency stock, and other factors

Favorable and consistent pricing

Leverage contracts with PBMs and Specialty Pharmacies

Proven Time and Money Savings

TIME = MONEY



The RxStudy Card™ has demonstrated two areas of savings versus the traditional process:

- 1. Time Savings Case Study –
1 trial, 1 medication on formulary,
3-year duration, 1 employee**

A net time savings of 80%

- 2. Process And Supply Savings
Case Studies**

An average monetary savings of 48%

Sponsor Centricity

TIME & MONEY



**Faster and more efficient
supply process**

Time savings

**No inventory to purchase,
store, or manage—and no
waste and destruction**

Money savings

Site Centricity

Eliminated

- Storage needs
- Inventory management
- Dispensing medications
- Reconciliation & returns
- Site visits for non-clinical responsibilities
- Site carrying cost or reimbursement

Subject Centricity



EASE-OF-USE

- Patients can visit any pharmacy
- Direct-to-patient delivery is an option
- No travel required for remote patients
- Unnecessary site visits are eliminated



ENHANCED SAFETY

- Enhanced patient safety due to medication being dispensed by a pharmacist
- Process aligns with COVID-19 “stay at home” and “social distancing” guidelines

What Is New With The RxStudy Card?

- **Now supporting:**
 - **Blinded** oncology trials
 - Trials with a **global shortage** “allocation only” medication
 - Trials that implement **dedicated inventories** of **consigned** or purchased supplies
- **Site seeding with bulk supplies:**
 - Provide sites physical inventories for initial, immediate, and rescue dosing
- **Prescriptions and card information can be sent via e-prescribing:**
 - Specialty and retail pharmacies
- **Adherence Packaging:**
 - Supporting patients taking one or more medications to maximize patient adherence
- **Patient portal launched in 2022**
 - Digital Cards
 - Print capability and digital transmission
 - Digital Collateral
 - Site instruction memo, specialty pharmacy order form, and site training
 - Patient Messaging
 - Drive adherence, retention, and outcomes

Global Coverage

Strategic Partnership

- **TrialCard and ClientPharma now have a Strategic Partnership**
 - TrialCard is the innovator and best-in-class provider for pharmacy card services
 - ClientPharma is an industry leader in global sourcing, procurement, and distribution logistic
- **This partnership allows clients to have access to the most appropriate and efficient supply processes for each country of service, using only one contract**



A Global Supply Network



**CP Partner
Facility**



**Regional
Distribution
Center**



**Strategic
Partner**

Payment Process Efficiency



Virtual Payment Program

Rapid Payments To Sites and Outsourced Providers For:

Locally/Site-Sourced Medication and Supplies Administered and/or Provided

Comparator, Standard-of-Care,
Adjunctive Therapy, Rescue
Medication, Ancillary Supplies

*(Blinded and unblinded
protocol designs)*

Medical Procedures and Services Rendered

Radiology, Infusion, Mental
Health, Nursing Care, and Other
Procedures and Services

*(Rendered by the site
or other providers)*


Existing Billing Workflow Used to File Insurance Claims

Electronic Claims Transmission
837 EDI is the industry standard
for healthcare claims processing

Paper Claim Submission UB04
form preceded the electronic
claims process

How Does the trialcard⁺ pay Payment Program Work?

Insurance Card

 **HEALTH PLAN** **Product Name**

JOHN SMITH **GROUP: 12345678**


ID: 12345678912345 **BIN: 123456789123**

Deductible: \$3000

00 JOHN SMITH **M D Rx V**

01 JANE SMITH **Y Y Y Y**

Y Y Y Y



The Group Number Controls the Business Rules




IPF Medical Benefit Voucher for Pulmonary Rehabilitation

Reimbursement Card

Payer ID: 56155

Group: 00003638

ID: XXXXXXXXXXXX

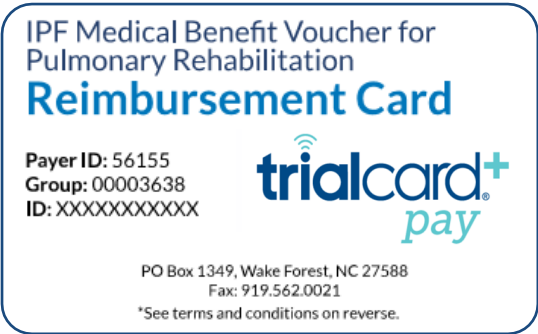
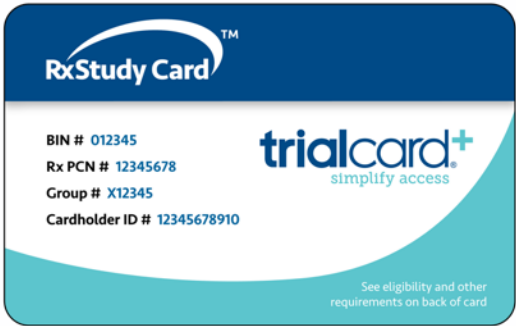


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*See terms and conditions on reverse.

The Cardholder ID Number Tracks the Use of the Card at a Patient Level

Pharmacy vs. Medical Claim Payments



RxStudy Card™ (Pharmacy Claim)		TrialCard Pay (Medical Claim)	
BIN	610020	Payer ID	56155
Group # “Sponsor” (TC)	99992401	Group # “Sponsor” (TC)	00003626
PCN	N/A 06780000	PCN N/A (no equivalent)	N/A
Internal Group / PID	93280001 / 1569	Plan / PID	11113626 / 2013
Member ID (11)	12345678912	Member ID (9)	12345678A

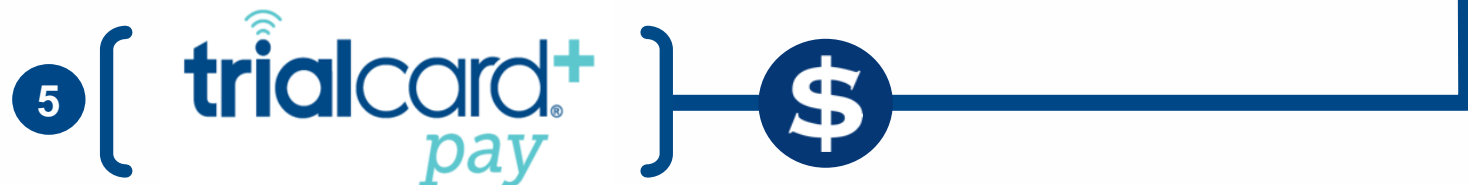
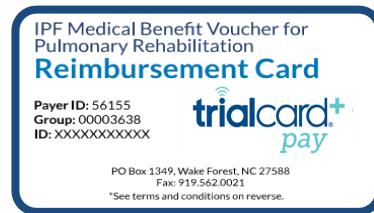
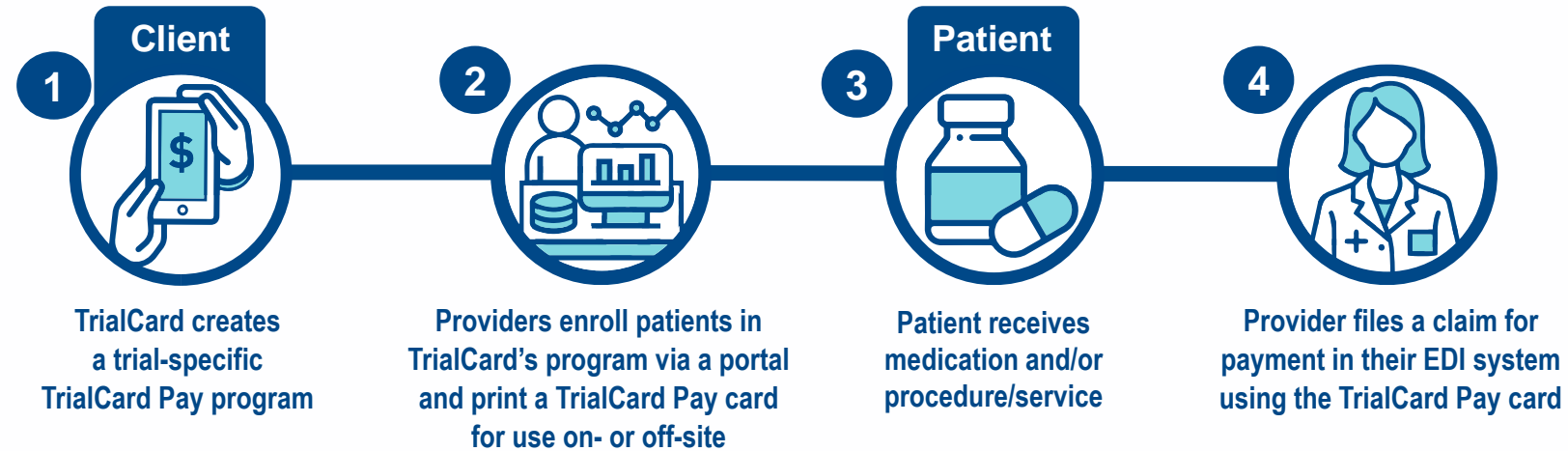
Flexibility in Program Design

Business rules provide the study team control and flexibility*

- **Protocol-specific**
 - *Medication*
 - *Procedures and services rendered*
 - *Both*
 - **Open or closed provider network**
 - **Limit the number of uses**
 - **Limit the UCR (Usual, Customary, and Reasonable) amount paid for medication, procedures, and services**
- *Primary claim*
 - *Cover the full cost*
 - *Secondary claim*
 - *Cover the out-of-pocket obligation after submission to a private insurance provider**

* Government-sponsored insurance recipients not eligible; must use primary claim

Aligns with Providers' Normal Billing Workflow



TrialCard verifies program rules and submits payment directly to the provider through their medical billing system within 6-18 days



Payment Timelines

837 EDI Claim Submission		UB04 Paper Claim Submission	
Digital Sequence Medical Claim	Days	Fax & Mail Sequence Medical Claim	Days
Claim Submitted via EMR/billing system	0	Fax & mail received by TrialCard	0
Claim routed to TrialCard clearing house	1-2	TrialCard fax & mail triage and routing to TrialCard clearinghouse	1
TrialCard Claim processing	3-5	TrialCard clearinghouse OCR and conversion to 837 EDI	1
TrialCard batch claim process	1-3	TrialCard claims processing	3-5
Payments made to provider via digital ACH	1	TrialCard batch claim process	1-3
		Payments made to provider via printed letter & check	1-3
		US Mail delivery	3-5
Total	6-11	Total	10-18

trialcard⁺ pay TC Catalyst Analytics Platform

The TC Catalyst Analytics Platform provides program reporting through interactive dashboards and standard and custom reporting

TC Catalyst Analytics™ Web

TC Catalyst Analytics™ iPad App



Data

Some of the data includes:

- Group number
- Cardholder ID number
 - Enrollment date
 - Use over time
- Provider information
- Date of service
- Diagnosis code
- Medication information
- Claim type
 - Primary
 - Secondary
- Claim amount
- Claim turnaround time

Total Vendor Value

Proven Time and Money Savings

TIME = MONEY



The RxStudy Card™ has demonstrated two areas of savings versus the traditional process:

- 1. Time Savings Case Study –
1 trial, 1 medication on formulary,
3-year duration, 1 employee**

A net time savings of 80%

- 2. Process And Supply Savings
Case Studies**

An average monetary savings of 48%

Time Savings

Labor Savings						Pre 2021	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2021	Program To Date	
Employee Time (Days)						2,980	139	133	138	138	110	103	106	106	134	134	135	0	1,373	4,353	
Employees Time (Hours)						23,836	1112	1064	1104	1104	880	820	844	844	1068	1068	1076	0	10,984	34,820	
Labor Dollars						\$846,449	\$39,489	\$37,784	\$39,205	\$39,205	\$31,250	\$29,119	\$29,972	\$29,972	\$37,926	\$37,926	\$38,210	\$0	\$390,057	\$1,236,506	
Group Number	Study Number	Study Name	Items On Formulary	Hours Saved Per Month	Days Saved Per Month	Saved Per Program Pre 2021	Hours Saved Per Month Per Program												2021	Program To Date (Hours)	Program To Date (Days)
X10560			2	8	1.0	24													0	24	3
X10730			59	236	29.5	2,183													0	2183	273
X10760			15	60	7.5	630	60	60	60	60	60								300	930	116
X10980			13	52	6.5	546	52												52	598	75
X11060			3	12	1.5	153	12	12	12	12	12	12	12	12	12	12	12		132	285	36
X11180			59	236	29.5	2,301	236	236	236	236	236	236	236	236	236	236	236		2596	4897	612
X11200			5	20	2.5	255	20	20	20	20	20	20	20	20	20	20	20		220	475	59
X11280			4	16	2.0	204	16	16	16	16	16	16	16	16	16	16	16		176	380	48
X11400			4	16	2.0	204	16	16	16	16	16	16	16	16	16	16	16		176	380	48
X11410			5	20	2.5	255	20	20	20	20	20	20	20	20	20	20	20		220	475	59
X11420			46	184	23.0	1,794	184	184	184	184	184	184	184	184	184	184	184		2024	3818	477
X11510			56	224	28.0	2,184	224	224	224	224	224	224	224	224	224	224	224		2464	4648	581
X11520			56	224	28.0	1,288	224	224	224	224	0	0	0	0	224	224	224		1568	2856	357
X11580			1	4	0.5	0		4	4	4	4	4	4	4	4	4	4		40	40	5
X11810			13	52	6.5	0													0	0	0
X11830			1	4	0.5	14	4	4	4	4	4	4	4	4	4	4	4		44	58	7
X11920			1	4	0.5	3	4	4	4	4	4	4	4	4	4	4	4		44	53	7
X11970			10	40	5.0	40	40	40	40	40	40	40	40	40	40	40	40		440	480	60
X11980			10	40	5.0	0			40	40	40	40	40	40	40	40	40		360	360	45
X12010			60	240	30.0	0													0	0	0
X12020			6	24	3.0	0							24	24	24	24	24		120	120	15
X12060			10	40	5.0	0													0	0	0
X12070			1	4	0.5	0													0	0	0
X12270			2	8	1.0	0													0	0	0
X12280			6	24	3.0	0												8	8	8	1
X12330			1	4	0.5	0													0	0	0
X12380			4	0	0.0														0	0	0
X12381			4	0	0.0																
X12382			4	0	0.0																
X12383			4	0	0.0																
X12400			60	0	0.0																
X12410			60	0	0.0																

Supply Savings

Supply Savings								\$16,486,167
Group Number	Study Number	Study Name	Supply Spend PTD*	Percent Saved	Projected Physical Supply Cost	Percent Overage	Projected Total Physical Supply Cost	Program To Date (Through December 5, 2021)
X10560			\$599,704	10%	\$659,674	30%	\$857,577	\$257,873
X10730			\$963,174	10%	\$1,059,492	30%	\$1,377,339	\$414,165
X10760			\$2,924,128	10%	\$3,216,541	30%	\$4,181,503	\$1,257,375
X10980			\$130,212	10%	\$143,233	30%	\$186,203	\$55,991
X11060			\$14,760,504	10%	\$16,236,554	30%	\$21,107,521	\$6,347,017
X11180			\$889,236	10%	\$978,160	30%	\$1,271,607	\$382,371
X11200			\$13,709,156	10%	\$15,080,072	30%	\$19,604,093	\$5,894,937
X11280			\$89,367	10%	\$98,304	30%	\$127,795	\$38,428
X11400			\$594,383	10%	\$653,821	30%	\$849,968	\$255,585
X11410			\$1,760,543	10%	\$1,936,597	30%	\$2,517,576	\$757,033
X11420			\$23,946	10%	\$26,341	30%	\$34,243	\$10,297
X11510			\$84,719	10%	\$93,191	30%	\$121,148	\$36,429
X11520			\$80,996	10%	\$89,096	30%	\$115,824	\$34,828
X11580			\$115	10%	\$127	30%	\$164	\$49
X11810			\$0	10%	\$0	30%	\$0	\$0
X11830			\$1,718,834	10%	\$1,890,717	30%	\$2,457,933	\$739,099
X11920			\$4,893	10%	\$5,382	30%	\$6,997	\$2,104
X11970			\$6,014	10%	\$6,615	30%	\$8,600	\$2,586
X11980			\$2,117	10%	\$2,329	30%	\$3,027	\$910
X12010			\$0	10%	\$0	30%	\$0	\$0
X12020			\$331,920	10%	\$365,112	30%	\$474,646	\$142,726
X12060			\$0	10%	\$0	30%	\$0	\$0
X12070			\$0	10%	\$0	30%	\$0	\$0
X12270			\$9	10%	\$10	30%	\$13	\$4
X12280			\$0	10%	\$0	30%	\$0	\$0
X12330			\$0	10%	\$0	30%	\$0	\$0
X12380			\$0	10%	\$0	30%	\$0	\$0
X12381			\$0	10%	\$0	30%	\$0	\$0
X12382			\$0	10%	\$0	30%	\$0	\$0
X12383			\$0	10%	\$0	30%	\$0	\$0
X12400			\$0	10%	\$0	30%	\$0	\$0
X12410			\$0	10%	\$0	30%	\$0	\$0
				10%	\$0	30%	\$0	\$0
				10%	\$0	30%	\$0	\$0

Rebate Program Savings

Rebate Program

Schedule of Price Discount

Discount Amounts

Under the Agreement, TrialCard agrees to provide an immediate discount of the Monthly Management Fees that is volume-based. For purposes of this Agreement, Monthly Management Fees is defined as the combined total of all Monthly Management Fees associated with active programs where the client and/or its Affiliates is the contracted client of TrialCard. The discount detailed below will be determined on a tiered calculation and the discount will be processed immediately as part of the normal Monthly Management Fee billing process.

Discount Percentage

The Discount Percentage (as shown in Table #1) will be calculated each month. The Discount Percentage each month is based on the total volume of active, pre-discounted Monthly Management Fees for all programs where the client and/or its Affiliates is either the contracted client of TrialCard. The Discount percentage will be applied immediately to each program’s Monthly Management Fee invoice, thus giving an immediate savings.

Example

By way of example, if the total Monthly Management Fees is \$105,000 (i.e. 14 programs at the current standard monthly fee of \$7,500 each), the client would have earned a 10% discount for that month or \$10,500 in total (\$750 per each of the 14 programs in this example). TrialCard would immediately apply the 10% discount to each of the 14 programs as part of the normal Monthly Management Fee billing process. In this example, the client would receive an invoice for each of its 14 programs showing the standard Monthly Management Fee of \$7,500 and the associated 10% discount resulting in a net invoice of \$6,750 for each program (\$7,500 – 10% or \$750). The price discount would be clearly displayed as a separate line item on each invoice.

Tier	Monthly aggregate amount of Monthly Management Fees	Discount percentage to be applied to the Gross Monthly Management Fee Invoice for a Specific Month
1	\$45,000 - \$75,000	7.50%
2	\$75,001 - \$150,000	10.00%
3	\$150,001 and above	12.50%

Rebate Program Savings

Program Information			2021													
			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2021	Program To Date
Number Of Active Programs Per Month			14	14	16	16	15	14	15	15	15	15	16	0	165	264
Discount Percent Applied Per Month			10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	0.0%	10.0%	9.2%
			Discount Applied													
Total Per Month/Year/To Date			\$9,250	\$8,700	\$9,900	\$9,900	\$9,450	\$8,700	\$9,450	\$9,450	\$9,450	\$9,450	\$10,200	\$0	\$103,900	\$156,392
X10730																
X10760			\$750	\$750	\$750	\$750	\$750									
X10980			\$900													
X11060			\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
X11180			\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
X11200			\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
X11280			\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450			
X11400			\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450		
X11410			\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450		
X11420			\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450	\$450		
X11510			\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750		
X11520			\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750		
X11580				\$350	\$350	\$350	\$350	\$350	\$350	\$350	\$350	\$350	\$350	\$350		
X11810					\$450	\$450										
X11830			\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$550	\$550			
X11920			\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
X11970			\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750		
X11980					\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
X12010																
X12020									\$750	\$750	\$750	\$750	\$750			
X12060																
X12070																
X12270													\$750			
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X12382																
X12383																
X12400																
X12410																

Overall Vendor Value

Overall Vendor Value

Savings TrialCard Has Provided (2019 - Present)	
Supply Savings	\$16,486,167
Labor Savings	\$1,282,653
Preferred Pricing Program	\$156,392
	\$17,925,212

REBATE SAVINGS														
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Se p	Oct	Nov	Dec	2021	Program To Date
Number Of Active Programs Per Month	14	14	16	16	15	14	15	15	15	15	16	0	165	264
Discount Percent Applied Per Month	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	10.0%	0.0%	96.4%	6.3%
Discount Applied														
Total Per Month/Year to Date	\$8,250	\$8,760	\$9,900	\$9,900	\$8,950	\$8,700	\$9,650	\$9,650	\$9,650	\$9,650	\$9,800	\$0	\$161,900	\$156,362
01/01/21														
02/01/21		\$750	\$750	\$750	\$750									
03/01/21		\$900												
04/01/21		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
05/01/21		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
06/01/21		\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900			
07/01/21		\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900			
08/01/21		\$950	\$950	\$950	\$950	\$950	\$950	\$950	\$950	\$950	\$950			
09/01/21		\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900	\$900			
10/01/21		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
11/01/21		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
12/01/21		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
01/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
02/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
03/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
04/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
05/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
06/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
07/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
08/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
09/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
10/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
11/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
12/01/22		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
01/01/23		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
02/01/23		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
03/01/23		\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750	\$750			
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Supply Savings							\$16,486,167	
Group Number	Study Number	Study Name	Supply Spend PTD*	Percent Saved	Projected Physical Supply Cost	Percent Overage	Projected Total Physical Supply Cost	Program to Date (Through December 5, 2021)
00	0060		\$166,704	10%	\$655,674	33%	\$822,377	\$257,673
00	0720		\$363,174	5%	\$1,030,432	33%	\$1,393,606	\$414,155
00	1160		\$4,244,238	30%	\$3,270,247	33%	\$4,101,513	\$7,257,375
00	0060		\$130,212	0%	\$143,223	33%	\$198,203	\$53,981
00	1060		\$14,760,204	30%	\$10,236,554	33%	\$12,107,521	\$6,347,017
00	1160		\$899,256	10%	\$378,785	33%	\$1,277,037	\$362,371
00	1200		\$11,370,754	30%	\$7,961,072	33%	\$11,904,093	\$5,994,937
00	1260		\$65,367	0%	\$68,354	33%	\$127,715	\$13,428
00	1400		\$164,363	0%	\$65,821	33%	\$130,183	\$295,535
00	1410		\$1,761,543	30%	\$1,238,637	33%	\$2,017,376	\$377,033
00	1420		\$23,046	0%	\$26,341	33%	\$34,243	\$10,297
00	1510		\$34,719	10%	\$31,191	33%	\$121,145	\$16,409
00	1520		\$87,998	10%	\$55,046	33%	\$175,824	\$14,828
00	1560		\$175	10%	\$127	33%	\$164	\$49
00	1610		\$0	0%	\$0	33%	\$0	\$0
00	1620		\$1,715,634	30%	\$1,200,717	33%	\$2,452,973	\$739,099
00	1020		\$4,603	5%	\$3,352	33%	\$8,957	\$2,104
00	1010		\$6,114	0%	\$68,15	33%	\$6,800	\$2,988
00	1690		\$2,077	10%	\$2,239	33%	\$3,027	\$910
00	2010		\$0	0%	\$0	33%	\$0	\$0
00	2120		\$331,920	10%	\$335,172	33%	\$474,846	\$142,726
00	2060		\$0	0%	\$0	33%	\$0	\$0
00	2070		\$0	0%	\$0	33%	\$0	\$0
00	2270		\$0	0%	\$10	33%	\$13	\$4
00	2280		\$0	10%	\$0	33%	\$0	\$0
00	2320		\$0	10%	\$0	33%	\$0	\$0
00	2360		\$0	10%	\$0	33%	\$0	\$0
00	2361		\$0	10%	\$0	33%	\$0	\$0
00	2362		\$0	10%	\$0	33%	\$0	\$0
00	2363		\$0	10%	\$0	33%	\$0	\$0
00	2400		\$0	10%	\$0	33%	\$0	\$0
00	2410		\$0	10%	\$0	33%	\$0	\$0
			\$0	10%	\$0	33%	\$0	\$0

Labor Savings																					
		Program																			
		Pre 2021	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	2021	Program to Date					
Employee Time (Hours)		2,000	139	133	138	139	161	133	139	159	154	154	155	0	1,373	4,353					
Employee Time (\$/Hour)		\$3,638	139	134	134	134	134	134	134	134	134	134	134	0	\$6,564	\$6,810					
Labor Dollars		7,272,000	\$19,081	\$17,742	\$18,552	\$18,552	\$21,258	\$17,742	\$18,552	\$20,916	\$20,526	\$20,526	\$20,526	0	\$7,990,092	\$17,268,366					
Group Number	Study Number	Study Name	Hours On Foreman	Hours Saved Per Month	Days Saved Per Month	Saved Per Program Per Month	Hours Saved Per Month Per Program												2021	Program to Date (Hours)	Program to Date (\$/Hour)
							1	2	3	4	5	6	7	8	9	10	11	12			
XV0550			2	0	10	10									0	24	5				
XV0730			59	236	23.5	2,363									0	2,403	2,715				
XV0740			1	0	0	0	50	50	50	50	50				0	250	186				
XV0800			10	52	6.5	546	52								0	52	590				
XV0850			1	0	15	83									0	152	285				
XV0900			233	2,246	223.5	2,246	236	236	236	236	236	236	236	236	236	2,536	4,917				
XV0910			4	20	2.5	205	20	20	20	20	20	20	20	20	20	220	475				
XV0920			4	0	0	0	16	16	16	16	16	16	16	16	16	176	360				
XV0940			5	26	2.5	254	16	16	16	16	16	16	16	16	16	176	360				
XV0950			4	20	2.5	205	20	20	20	20	20	20	20	20	20	220	475				
XV0960			469	504	23.0	1,794	504	504	504	504	504	504	504	504	504	2,624	5,668				
XV0980			56	234	28.0	2,184	224	224	224	224	224	224	224	224	224	2,444	4,648				
XV0990			224	224	2.0	1,238	224	224	224	224	224	224	224	224	224	2,444	5,668				
XV0990			1	4	0.5	0		4	4	4	4	4	4	4	4	40	40				
XV0990			10	52	6.5	546										0	5				
XV0990			1	4	0.5	16	4	4	4	4	4	4	4	4	4	44	58				
XV0990			1	4	0.5	0	4	4	4	4	4	4	4	4	4	44	53				
XV0990			40	40	4.0	40	40	40	40	40	40	40	40	40	40	440	440				
XV0990			10	43	5.0	0		40	40	40	40	40	40	40	40	360	360				
XV0990			0	240	30.0	0										0	0				
XV0990			6	24	3.0	0						24	24	24	24	120	120				
XV0990			16	43	5.0	0										0	0				
XV0990			1	4	0.5	0										0	0				
XV0990			2	8	1.0	0										0	0				
XV0990			6	24	3.0	0										0	0				
XV0990			1	4	0.5	0										0	0				
XV0990			4	0	0.0	0										0	0				
XV0990			4	0	0.0	0										0	0				
XV0990			40	0	0.0	0										0	0				
XV0990			60	0	0.0	0										0	0				
XV0990			60	0	0.0	0										0	0				

Thank You!

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