



SUSTAINABLE FINANCE SUMMIT & AWARDS 2023

Four Seasons George V, Paris

10th May 2023

Key Speakers:

Marije Rhebergen, Chief Sustainability Officer, DLL
Matthias Grossmann, CEO of SFS Commercial Finance, Siemens
Dr. Mathias Wagner, CEO, CHG-MERIDIAN
Nicolas Ullmo, Deputy CEO, Basikon
Ivan Bagaliyski, Strategy Director, Solifi
Lucrezia Zito, Strategy Execution Lead | Sustainable Finance, ABN AMRO Asset Based Finance
Nick Leader, CEO, Acquis
Darren Riva, Chief Executive Officer, Capitas Finance
Patrick Perquy, Sales Director Vendor International, PEAC Finance
Tabitha Carpenter, SVP Region Europe South & West, Australia & Africa, Volvo Financial Services
Estelle Skogan, Director ESG and Sustainability, Volvo Financial Services
Colin Fleishmann, Director of Global Accounts and Business Development, Solifi
Pâtirick Gouin, Partner, Invigors

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SUSTAINABLE FINANCE SUMMIT & AWARDS 2023

10TH MAY 2023 | PARIS, FRANCE

9.00 **Welcome address and chair's opening remarks**

Patrick Gouin, Partner, Invigors

9:15 **Opening Keynote Address**

The banks: The net zero banking alliance

The industry-led, United Nations, convened Net-Zero Banking Alliance brings together a global group of over 100 banks, currently representing about 40% of global banking assets, as well as Insurers and Investors which are committed to aligning their lending and investment portfolios with net-zero emissions by 2050

- Presentation and objectives
- Key programs
- Key performance indicators
- What about a “Net Zero Banking Alliance”?

Reserved for Net Zero Banking Alliance

Session One – What our ecosystem tells us? And how is it for our industry?

09.35 **ESG risks and opportunities in the automotive captive's industry**

- ESG risks from human rights to biodiversity
 - ESG factors in credit decisions – a risk-based approach
 - New physical & transition risks
- ESG - New business opportunities
 - EaaS
 - Sustainable financing
 - Innovative & competitive services & solutions
- ESG an opportunity to build the world we want to live in

Tabitha Carpenter, SVP Region Europe South & West, Australia & Africa, Volvo Financial Services
Estelle Skopan, Director of ESG & Sustainability, Volvo Financial Services

09.55 **Operationalising sustainability in the leasing industry**

- Ways to reduce Scope 3 financed emissions
- Framework for green asset financing
- ESG asset classification and scoring
- Portfolio ESG analytics, monitoring and target setting

Ivan Bagaliyski, Strategy Director, Solifi

- 10:15 **Supporting our partners and enabling our members to build a more sustainable future**
- Corporate Sustainability Reporting Directive (CSRD) reporting guidelines and how they impact the leasing industry
 - Go green and beyond green; how to combine social impact with net-zero solutions
 - Culture and people strategy; what is the power of a people & purpose driven culture to build a sustainable future?

Marije Rhebergen, Chief Sustainability Officer, DLL

10:35 **Panel Discussion**

How we can all contribute and ... urgently

Colin Fleishmann, Director of Global Accounts and Business Development, Solifi

Marije Rhebergen, Chief Sustainability Office, DLL

Tabitha Carpenter, SVP Region Europe South & West, Australia & Africa, Volvo Financial Services

Estelle Skopan, Director of ESG & Sustainability, Volvo Financial Services

- 11.05 **Refreshment break**

Session Two – What does sustainability look like for the asset finance industry?

- 11:35 **The circular economy: From ownership to use and use to reuse**
- What does the circular economy look like in asset finance?
 - Looking to the circular economy for long-term value creation
 - Utilizing existing equipment and navigating design change of equipment for longer use
 - Embracing the circular economy as an industry and utilizing the opportunities available

Dr. Mathias Wagner, CEO, CHG-MERIDIAN

- 11:55 **What is the energy transition story?**
- Looking towards an energy efficient climate neutral economy
 - Understanding the value chain from renewables to energy efficiency within market segments and asset categories
 - Breaking down barriers to energy action
 - Navigating contemporary energy consumption and evaluating EU government grants

Patrick Perquy, Sales Director Vendor International, PEAC Finance

- 12.15 **Financing green assets**
- What exactly is "green," and how do we define and measure this?
 - Avoiding greenwashing and enforcing measures to limit green terms
 - Keeping to EU regulator directives and avoiding perception-reality misalignment

Lucrezia Zito, Strategy Execution Lead | Sustainable Finance, ABN AMRO Asset Based Finance

12.35

Panel Discussion

How can we bring the circular economy, energy transition, and e-mobility to the forefront of financial thinking?

DR. Mathias Wagner, CEO, CHG-MERIDIAN

Patrick Perquy, Sales Director Vendor International, PEAC Finance

Lucrezia Zito, Strategy Execution Lead | Sustainable Finance, ABN AMRO Asset Based Finance

13:05

Lunch

Session Three – What are the challenges and opportunities?

Chair: Nick Leader, CEO, Acquis

14:05

Impact finance: Associating carbon and energy impact to contractual structure

- Measuring the impact of carbon and energy on contractual and commercial structure
- Calculating the carbon footprint of direct and indirect emissions
- The impact of ESG ratings; how are they assessed?
- Supporting fresh eco-initiatives

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14:25

ESG In the driving seat

- Using ESG data as a project to make the right lending decision
- ESG portfolio steering frameworks
- Translating the benefit of ESG projects to increase usage
- Increasing business resilience and competitive advantage by placing a premium on social and environmental issues

Matthias Grossmann, CEO of SFS Commercial Finance, Siemens

14:45

The industry in action

- Renewable Energy
 - Presenting industry examples of solar panel project financing and community energy projects

- Navigating the implementation challenges, solutions, and opportunities , value propositions
- Reducing carbon consumption through energy efficient services
- Utilizing heating, cooling, and lighting as a service
- Factoring in these services and overcoming common mistakes

Darren Riva, Chief Executive Officer, Capitas Finance

Panel Discussion

15:05 **How do I future-proof my business against climate change?**

Moderator: Nick Leader, CEO, Acquis

Matthias Grossmann, CEO of SFS Commercial Finance, Siemens

Darren Riva, Chief Executive Officer, Capitas Finance

Reserved for Cisco

15.35 **Refreshment break**

Session Four – How do we get there?

16:05 **What do the relevant solutions look like to adapt to the environmental responsibility context?**

- New asset management approach
- Provision of services management facilities
- Availability of Pay-per-use" to promote recycling processes
- Include CO2 calculation gains
- Reporting

Nicolas Ullmo, Deputy CEO, Basikon

16:25 **The move to “KYA”: Know your asset**

- Exploring the requirements to get there
- Getting the right asset expertise on board
- Navigating the new standard and new challenges

16:45 **New markets “KYB”: Know your business**

- Looking at the risk’s areas at stake
- Tackling the risks; what strategies work best?

17.05 **Closing Panel Discussion**
Opportunities and Challenges: What did we learn today?

Nicolas Ullmo, Deputy CEO, Basikon

17:35 **Closing Remarks**

17:45 **Conference Close**

SUSTAINABLE FINANCE AWARDS

18:30 **Pre- Awards Drinks Reception**

19:30 **Sustainable Finance Awards**