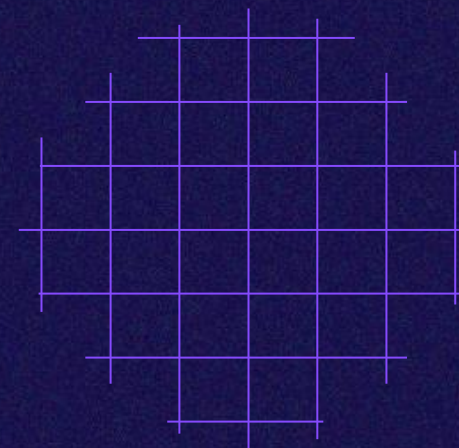


Diligent Pharma

Reducing Trial Start-Up Time Through an Innovative Approach to Vendor Qualification

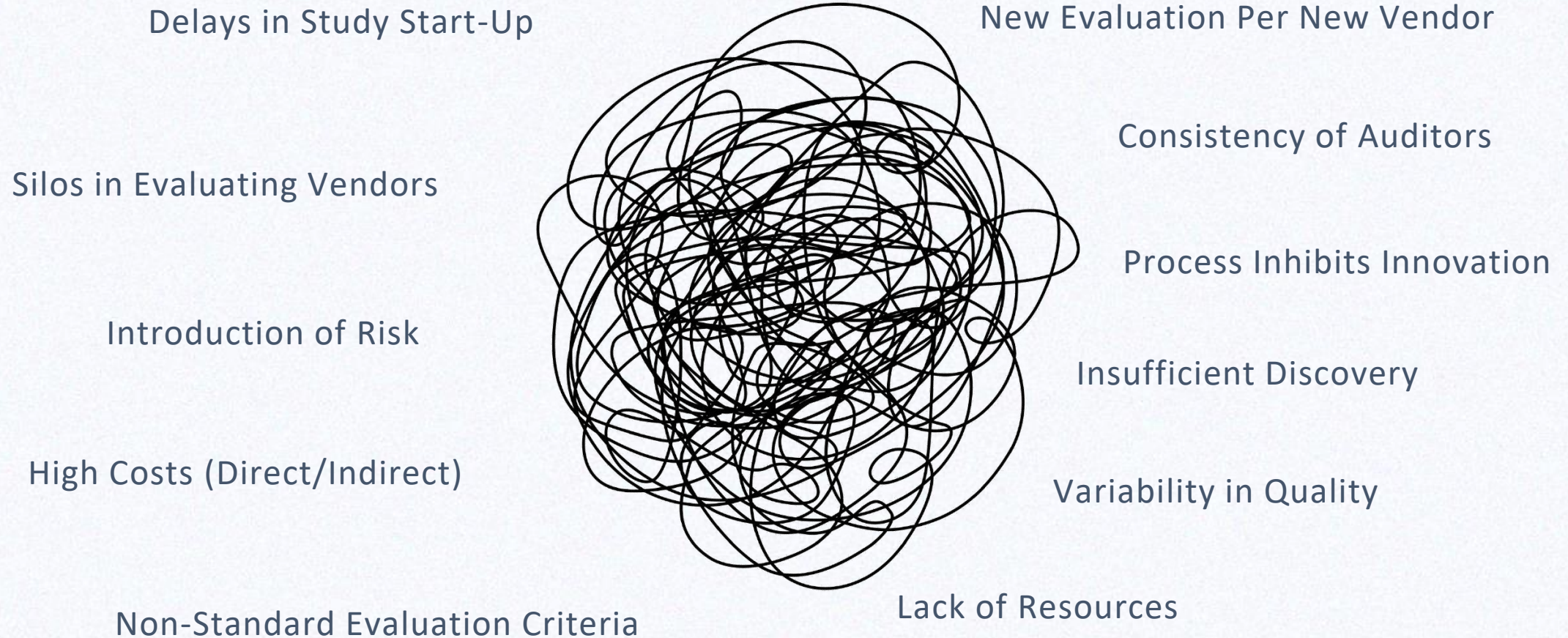
April 16, 2024



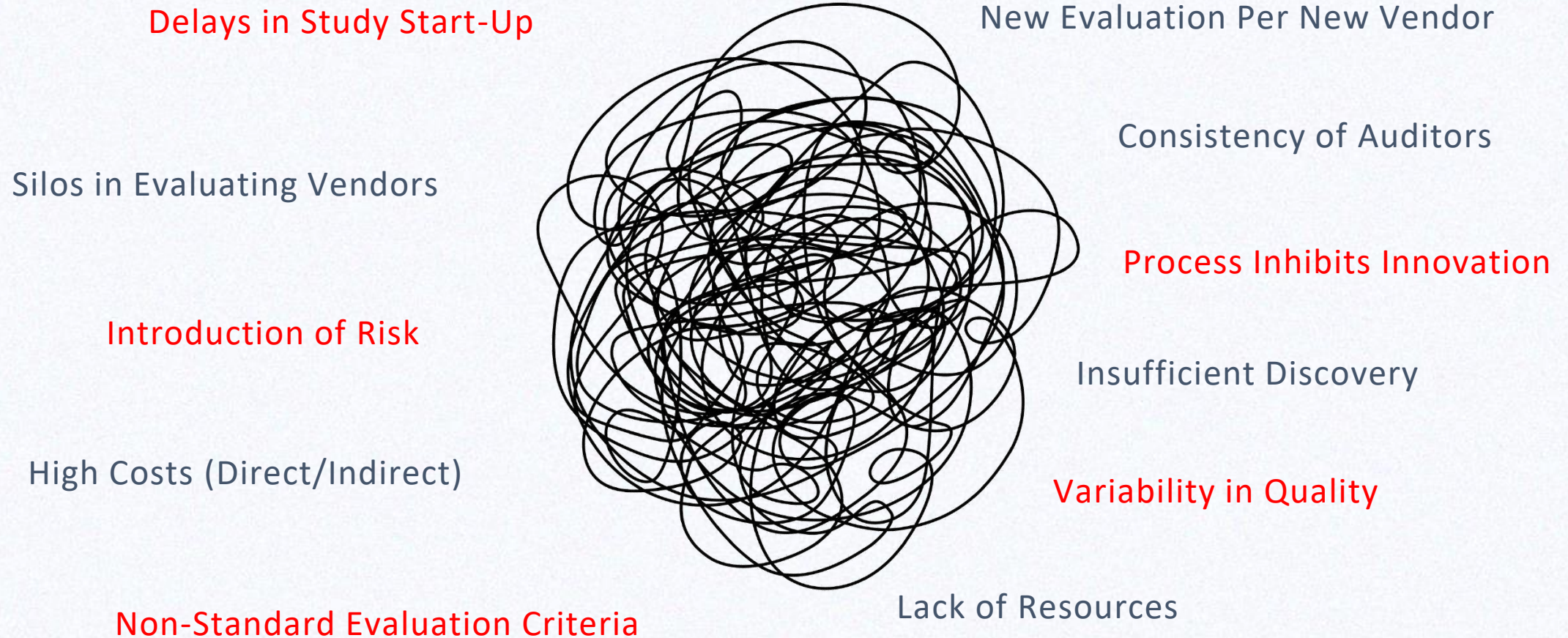
Biggest Pain Points in Vendor Qualification



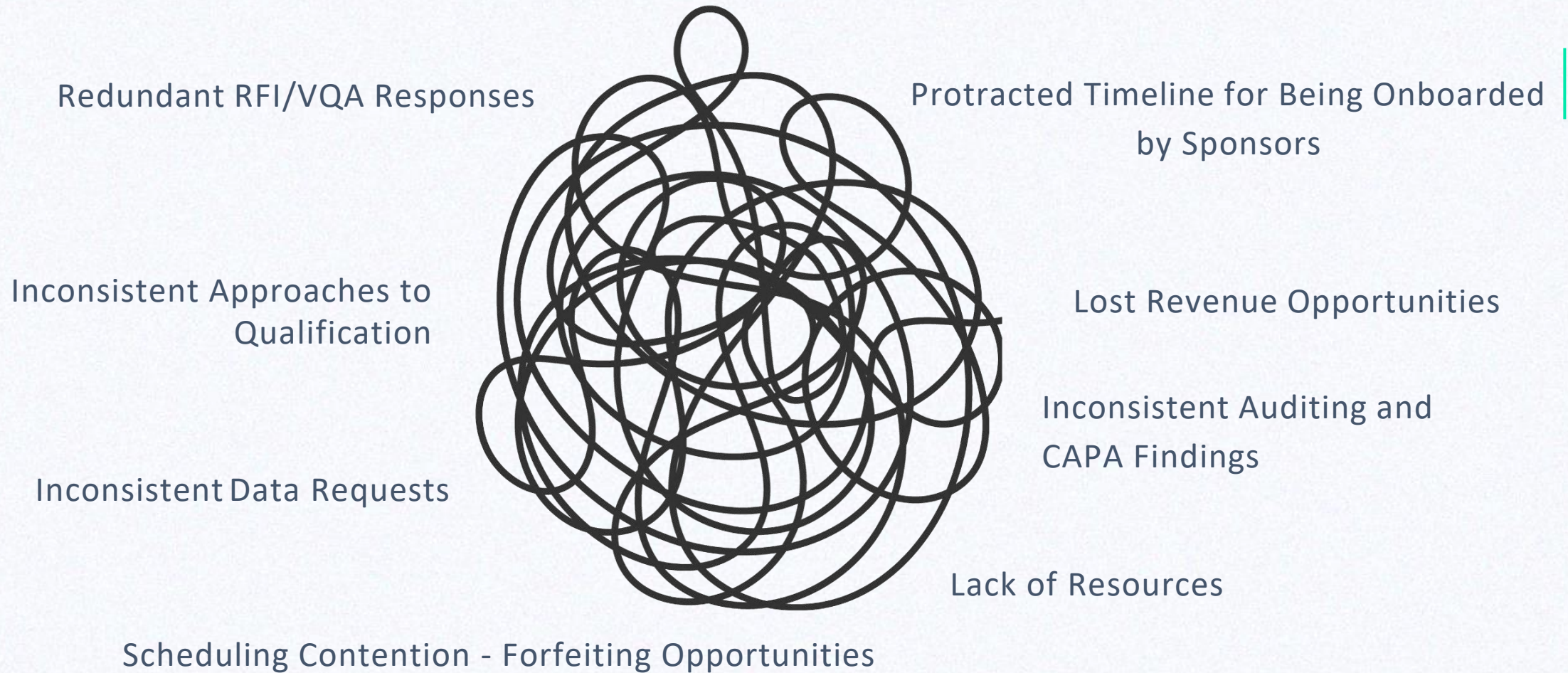
Dysfunction Among Sponsors



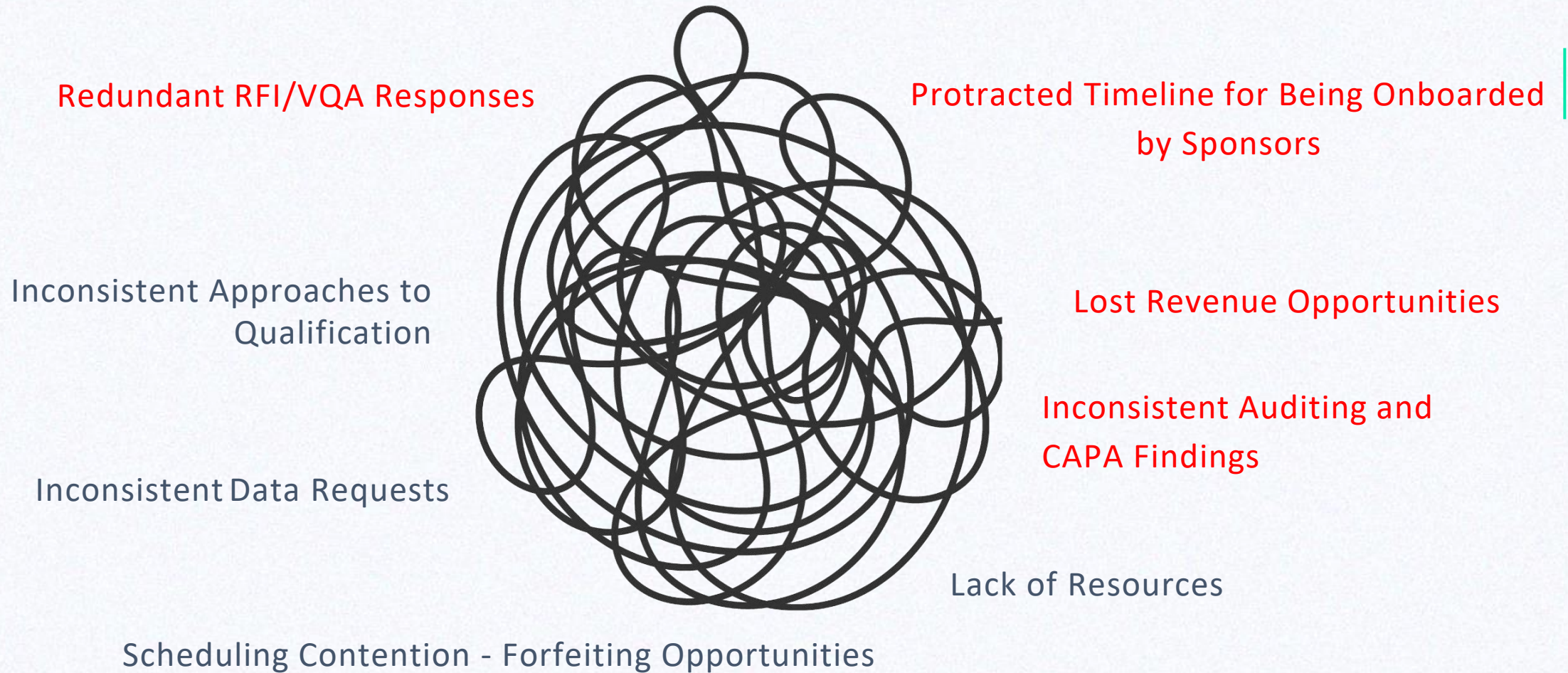
Dysfunction Among Sponsors



Dysfunction Among Providers

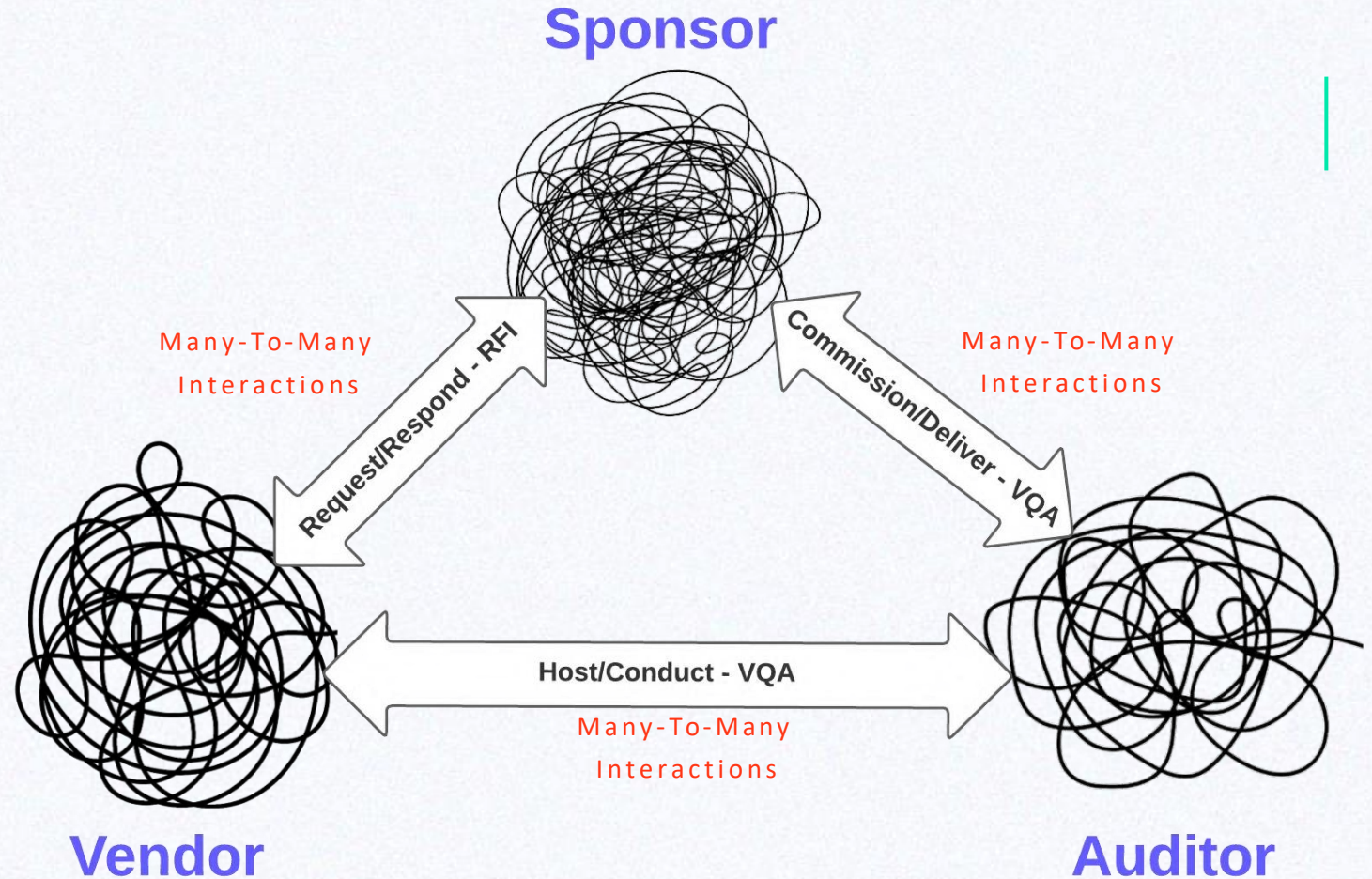


Dysfunction Among Providers



Dysfunction Hinders Entire Ecosystem

Decentralized, point-to-point engagements lead to fragmented marketplace for parties to transact, and inefficiencies in both scope and scale



Fallout: negative impact on *patients*

(Time + Resource - Compliance) = Money Risk

TIME

- Scheduling of vendor qualifications in timely manner
- Cycle from Scheduling to Final Report
- Inefficient and cumbersome “manual” process

RESOURCE

- Balance of experience, training, process and regulatory knowledge, availability

COMPLIANCE

- Comprehensive full-service assessment, knowledge of global and local regulations, consistency of approach and expectations

RISK

- Understanding application of risk-based approaches
- Risk tolerance changes over time and based on experiences
- Timely remediation and effectiveness verification

Across the Industry, Greater than:

400,000

Qualification Events per Year

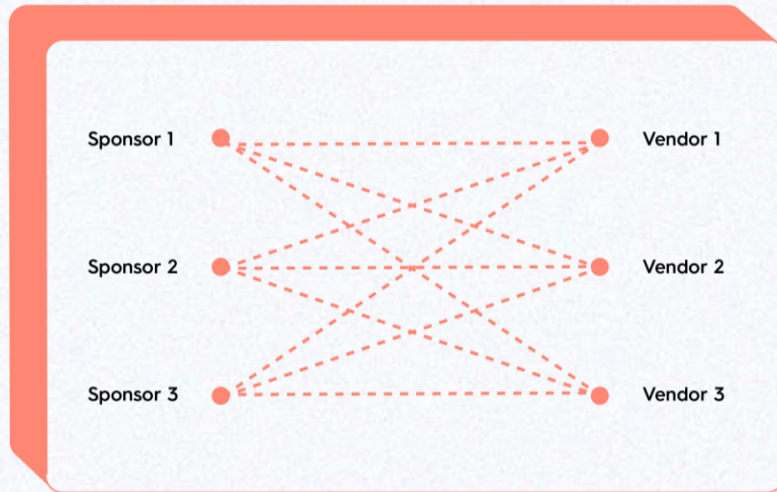
20M

Qualification Days per Year

\$4.5B

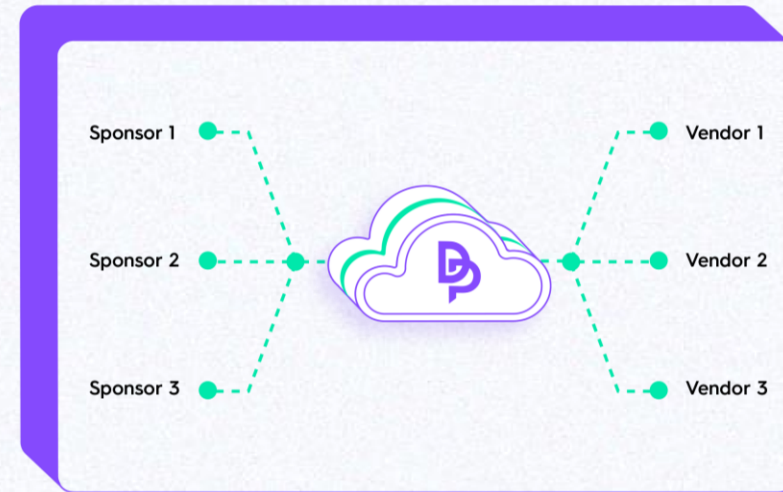
In Qualification Costs per Year

Streamlining Sponsor-Provider engagements with a risk-based, data-driven approach to vendor management



Traditional Model

Every sponsor qualifies every vendor=
Complex & time consuming



Diligent Model

One central database with completed,
searchable RFI questionnaires and
anonymized VQAs

Streamlining with Technology

Data Integrity

Use of global industry leading standards to drive consistency

Sponsor-Vendor Collaboration

- Independent SME assessments of full-service offerings
- Searchable centralized libraries of RFIs and VQAs
- Provision of information in real-time to support compliance and risk understanding



Functional
&/OR Technical
RFI Scoring

Industry Benchmarking and Comparisons

- Application of client weighted risk characterization
- Comparison of providers within assessment categories
- Potential risk profile across all vendors involved in trial

Key Benefits for Sponsors



Higher Compliance & Better-Quality Data

Benchmark against global regulatory requirements



Better Risk-Based Decision Making

Identify & reduce potential risks/delays to your trial



Faster Vendor Onboarding

Reduced cycle time from vendor need to contract



Shorter Clinical Trial Start-up Times

Start clinical trials faster



Greater Efficiency & Cost Avoidance

Save time & money with vendor qualification



Enablement of Innovation with Confidence

Risks are known with a plan for them to be addressed

Key Benefits for Providers



Reduce Time to Contract

Sponsors are able to fast track your company



Showcase Innovative Services

Stand out from other companies & highlight your services



Drive Internal Efficiency

Reduce bottlenecks from multiple hosting requests

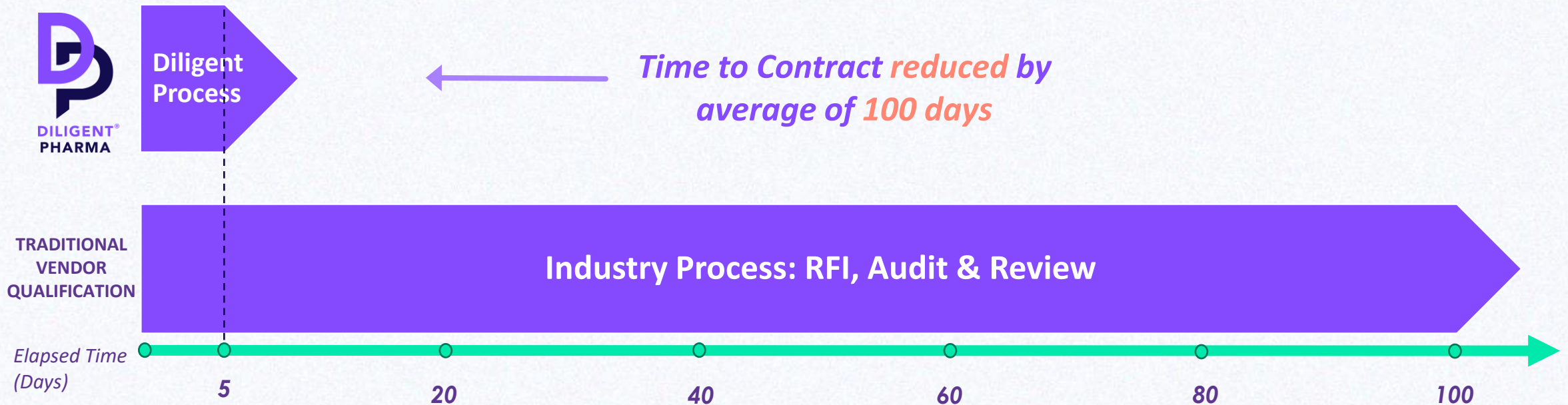


Improve Risk Awareness

Review quality risk information and make decisions to remediate your quality vulnerabilities

The Diligent Impact for the Industry - Reducing Sponsor-Provider Time to Partner by 100 Days

Aggregating Vendor Qualification Audits for secure reuse enables a strong compression of the qualification timeline



With RFIs & Audit Reports released via Diligent, vendors are qualified in days

Diligent Pharma is a trusted partner to many of the world's most reputable Sponsors



Mitsubishi Tanabe Pharma



REGENERON

sanofi



āshibio



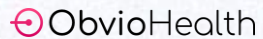
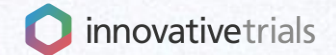
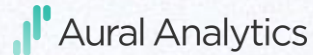
Corium

morphosys



Our Growing Provider Community: 1K+ & Counting

Major CROs, and leading clinical trial service and technology vendors, across 30+ GCP/GCLP categories.



and many more...

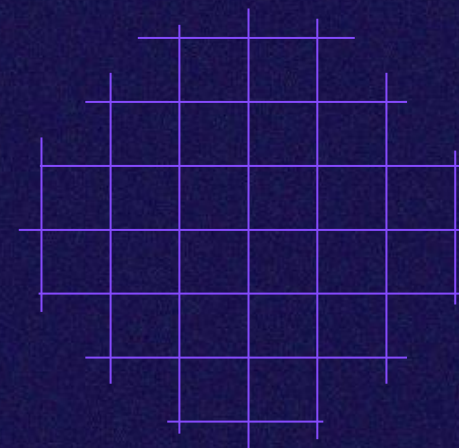


Thank you

Chris Casazza

chris.casazza@diligentpharma.com

+1 (917) 518-0635



Diligent Pharma Inc | 179 Nassau Street, Suite 3A, Princeton, NJ 08542 | +1 (609) 759-2869